

CONTRACT

WOTF-TV
523 Douglas Ave
Altamonte Springs, FL 32714
(407) 774-2626

<u>Contract / Revision</u> 913693 /		<u>Alt Order #</u> 00913693
<u>Product</u> issue		
<u>Contract Dates</u> 11/01/16 - 11/07/16		<u>Estimate #</u> 5102
<u>Advertiser</u> SEIU		<u>Original Date / Revision</u> 09/30/16 / 09/30/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WOTF-TV	<u>Account Executive</u> Jill Mulhall	<u>Sales Office</u> Univision-New Y
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agcy Code</u>	<u>Advertiser Code</u> 831	<u>Product 1/2</u> 841
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

Targeted Platform Media
650 Massachusetts Avenue NW
Washington, DC 20001

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WOTF	11/05/16	11/05/16	Sa 1p-3p	1:00 PM-3:00 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	-----S-				1	\$100.00				
N 2	WOTF	11/05/16	11/05/16	Sa 3p-5p	3:00 PM-5:00 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	-----S-				1	\$100.00				
N 3	WOTF	11/06/16	11/06/16	Su 10a-12p	10:00 AM-12:00 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	-----S				1	\$100.00				
N 4	WOTF	11/06/16	11/06/16	Su 12p-2p	12:00 PM-2:00 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	-----S				1	\$100.00				
N 5	WOTF	11/06/16	11/06/16	Su 2p-430p	2:00 PM-4:30 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	-----S				1	\$100.00				
N 6	WOTF	11/06/16	11/06/16	Su 430p-7p	4:30 PM-7:00 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	-----S				1	\$100.00				
N 7	WOTF	11/01/16	11/07/16	M-F 6p-7p	6p-7p		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 11/01/16	11/07/16	MTWTF--				2	\$150.00				
N 8	WOTF	11/05/16	11/05/16	Sa 5p-7p	5:00 PM-7:00 PM		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	-----S-				1	\$250.00				
N 9	WOTF	11/01/16	11/07/16	M-F 8a-9a	8a-9a		:30				NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 11/01/16	11/07/16	MTWTF--				2	\$100.00				
N 10	WOTF	11/05/16	11/05/16	Sa 11p-1130p	11p-1130p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	-----S-				1	\$150.00				
N 11	WOTF	11/06/16	11/06/16	Su 11p-12a	11p-12a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	-----S				1	\$150.00				
N 12	WOTF	11/05/16	11/05/16	Sa 1130p-12a	1130p-12a		:30				NM	1	\$150.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Entravision Communications Corporation and its stations are committed to a policy of non-discrimination in the advertising contracts that it enters into with its advertisers. Entravision will not enter into or carry out, in connection with any advertising contract it is a party to, any terms, conditions, or policies that commit the advertiser or Entravision to discriminate in the sale or placement of advertising on the basis of race or ethnicity. This order, together with Entravision's Terms and Conditions of Advertising and Services located at www.entravision.com/terms/sales, constitutes a legally binding and enforceable agreement between Entravision and the client listed above.



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Contract / Revision	Alt Order #
913693 /	00913693

Contract Dates	Product	Estimate #
11/01/16 - 11/07/16	issue	5102

Advertiser	Original Date / Revision
SEIU	09/30/16 / 09/30/16

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S-				1	\$150.00				
N 13	WOTF	11/01/16	11/07/16	M-F 10p-11p	10p-11p		:30				NM	2	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				2	\$450.00				
N 14	WOTF	11/05/16	11/05/16	Sa 9p-11p	9:00 PM-11:00 PM		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S-				1	\$400.00				
Totals								0.00				17	\$3,100.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/31/16 - 11/07/16	17	\$3,100.00	(\$465.00)	\$2,635.00
Totals	17	\$3,100.00	(\$465.00)	\$2,635.00

Signature: _____

Date: _____

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The following provision is a part of the Standard Terms & Conditions of all Entravision Communications Corporation advertising sales agreements effective as of March 1, 2011:

Entravision Communications Corporation and its stations are committed to a policy of non-discrimination in the advertising contracts that it enters into with its advertisers. Entravision will not enter into or carry out, in connection with any advertising contract it is a party to, any terms, conditions, or policies that commit the advertiser or Entravision to discriminate in the sale or placement of advertising on the basis of race or ethnicity. These services are subject to Entravision's Terms and Conditions of Advertising and Services, located at www.entravision.com/termsandsales.